## Business Administration (A25120) Associate in Applied Science Full-Time Program Guide

**Program Notes:** The Business Administration associate degree requires Work-Based Learning (WBL). For WBL courses, students must complete an intake form with their advisor.

**Program Options:** Business Administration at PCC offers an associate degree (A25120), diploma (D25120), and four certificates: Business Administration (C25120), Small Business Startup (C25120SS), Marketing (C25120K), and Management (C25120SM).

Financial Aid Eligibility: Yes

Course #	Course Name	Credit Hrs.	Term Offered	Term Completed	Grade
Fall Semester					
ACA 122	College Transfer Success	1	F, S, SU		
BUS 110	Introduction to Business	3	F, S, SU		
XXX	Economics Elective	3	See list		
CIS 110	Introduction to Computers	3	F, S, SU		
XXX	Business Elective	3	See list		
ENG 111	Writing and Inquiry (U)	3	F, S, SU		
	Semester Totals:	16			
Spring Semester					
ACC 120	Prin. Of Financial Accounting	4	F, S, SU		
ACC 129	Individual Income Taxes	3	F, S		
BUS 115	Business Law	3	F, S		
BUS 121	Business Math	3	F, S		
BUS 137	Principles of Management	3	S		
	Semester Totals:	16			
Fall Semester					
BUS 153	Human Resource Mgt	3	F		
BUS 260	Business Communication	3	F		
XXX	Mathematics Elective	3-4	See list		
XXX	Communications Elective	3	See list		
XXX	Humanities/Fine Arts Elective	3	See list		
MKT 120	Principles of Marketing	3	F		
	Semester Totals:	18-19			
Spring Semester					
BUS 225	Business Finance	3	S		
CTS 130	Spreadsheet	3	F, S, SU		
XXX	Marketing Elective	3	See list		

XXX	Economics Elective or Social/Behavioral Science Elective	3	See list	
XXX	Business Elective	3	See list	
WBL 111	Work-Based Learning I	1	F, S, SU	
WBL 115	Work-Based Learning Seminar I	1	F, S, SU	
	Semester Totals:	17		
	Program Totals:	67-68		

Course #	Course Name	Credit Hrs.	Term Offered		
Economics Elective: Choose 1					
ECO 251	Prin. of Microeconomics	3	F, S, SU		
ECO 252	Prin. of Macroeconomics	3	F, S, SU		

Course #	Course Name	Credit Hrs.	Term Offered
Mathematics E	lective: Choose 1		
MAT 143	Quantitative Literacy	3	F, S, SU
MAT 152	Statistical Methods	4	F, S, SU
MAT 171	Pre-Calc Algebra	4	F, S, SU

Course #	Course Name	Credit Hrs.	Term Offered	
Communications Elective: Choose 1				
COM 120	Intro to Interpersonal Comm.	3	F, S	
COM 231	Public Speaking	3	F, S, SU	

Course #	Course Name	Credit Hrs.	Term Offered
Humanities/Fi	ne Arts Elective: Choose 1		
ART 111	Art Appreciation	3	F, S, SU
HUM 110	Technology & Society	3	F
HUM 115	Critical Thinking	3	F, S, SU
MUS 110	Music Appreciation	3	F, S

Course #	Course Name	Credit Hrs.	Term Offered
Social/Behavio	oral Science Elective: Choose 1		
ECO 251	Prin. of Microeconomics	3	F, S, SU
ECO 252	Prin. of Macroeconomics	3	F, S, SU
PSY 150	General Psychology	3	F, S, SU
SOC 210	Introduction to Sociology	3	F, S, SU

Course #	Course Name	Credit Hrs.	Term Offered		
Marketing Elective: Choose 1					
MKT 123	Fundamentals of Selling	3	S		
MKT 220	Advertising and Sale Promo	3	S		

Course #	Course Name	Credit Hrs.	Term Offered		
Business Elect	Business Elective: Choose 1				
ECO 251	Prin of Microeconomics	3	F, S, SU		
ECO 252	Prin of Macroeconomics	3	F, S, SU		
MKT 123	Fundamentals of Selling	3	S		
MKT 220	Advertising and Sales Promotion	3	S		
ACC 121	Prin of Managerial Accounting	4	S		
ACC 122	Prin of Financial Acct II	3	F, S, SU		
ACC 140	Payroll Accounting	2	F, S		
ACC 150	Accounting Software Appl	2	S		
ACC 220	Intermediate Accounting I	4	F		
ACC 221	Intermediate Accounting II	4	S		
BUS 116	Business Law II	3	S		
BUS 125	Personal Finance	3	S		
BUS 230	Small Business Management	3	F, S		